Financing Innovation for Micro Small and Medium Enterprises (MSMEs)

JAIME ARISTOTLE B. ALIP, PhD.

Founder and Chairman, CARD MRI

AASSA-NAST PHL International Symposium Taal Vista Hotel, Tagaytay City, Philippines September 21-23, 2017



Sharing with you the CARD story...

CARD was established in December 1986



Twenty peso bill

Old typewriter



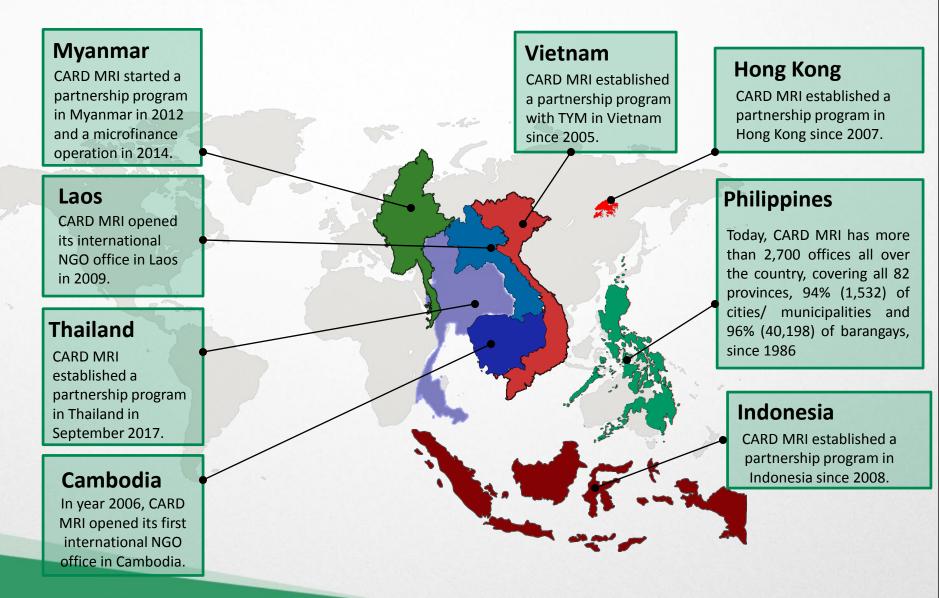


CARD MRI Organigram





Geographical Presence of CARD MRI







<u>Updates as of August 2017</u> Number of Clients Served: 4.7 million Number of Insured Individuals: 16 million

Clients (Incl. Savers): 4.6 M Loan Clients: 2.6 M Loan Outstanding: Php18.2B Savings: Php14.4B Repayment Rate: 99.35% Staffing: 13,557 Offices: 2,764 Total Asset: Php38.5B Operational Sufficiency: 124.59% Financial Sufficiency: 121.14%



CARD MRI's Microfinance Program

 Special focus on the poor especially poor women







CARD Financial Products and Services



- Microfinance and SME loans
- Micro-insurance Services (life, crops, property, etc.)
- Agri-Microfinance
- Housing Microfinance
- Digital Services/Mobile Financial Services



Examples of Financing/Investing Innovation for Micro and SMEs (MSMEs)

Solar Loans for Renewable Energy Products (e.g. solar panels, solar lamp, etc.)







Examples of Financing/ Investing Innovation for Micro and SMEs (MSMEs)

Financing/ Investing on Product Development and Marketing

(e.g. Muscovado Sugar, Dried Fish, Turmeric)





Examples of Financing/Investing Innovation for Micro and SMEs (MSMEs)

Financing/ Investing in Organic Farming





Examples of Financing/Investing Innovation for Micro and SMEs (MSMEs)

Financing/ Investing on Community Health Day (i.e. Medical Mission) and Clinics and Promoting Generic Medicines





CARD Non-Financial Products and Services



- Post-disaster rehabilitation products and services
- Medical support
- Education Credit with Education, Financial Literacy



CARD Non-Financial Products and Services

Scholarship and Educational Program for Members/Clients and their children





CARD Non-Financial Products and Services

Establishment of a hospital





Future Strategies



CARD MRI "5-8-40" Strategy

In 2015, CARD MRI launched the so called "5-8-40" Strategic Direction to uplift the lives of more socioeconomically-challenged Filipino families. This CARD MRI's Poverty **Eradication Strategy** aims to strengthen our impact to 8 million clients through our expanded services and aims to insure 40 million individuals in a span of 5 years (by 2020).

Future Strategies

Rebranding of CARD MRI: We are in the business of poverty eradication





We are ready for "5-8-40"!



Thank you



CARD Mutually Reinforcing Institutions

20 M. L. Quezon St., City Subdivision, San Pablo City, Laguna TEL: (049) 562 4309 FAX: (049) 562 0009 EMAIL: info@cardbankph.com WEBSITE: www.cardmri.com