Strategic Management of Marine Ecosystems in Partnership with the Industry

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Maritime industry

- 50 000 merchant vessels deliver 90% of international trade;
- Offshore energy sources supply 30% of oil and natural gas;
- More than one million km of submarine cables carry 98% of international communications;
- Roughly 1,3 million vessels work the world's fisheries, providing the first source of protein for 2,6 billion people.



Oceans are also

- More than 200,000 species still unknown;
- Absorb 30% of carbon dioxide ulletproduced by humans, limiting climate change;
- Ecosystem goods and services ullet
- More than 40% of the world's ulletoceans are considered "heavily affected" by human activities.

NATURE | NEWS: Q&A

Oceans are 'worth US\$24 trillion' Marine scientist Ove Hoegh-Guldberg explains the rationale behind pricing the ocean.

Daniel Cressey



Ove Hoegh-Guldberg is one of Australia's leading marine scientists and director of the University of Queensland's Global Change Institute in St Lucia. He is also the lead author of Reviving the Ocean Economy, a report published on 23 April by the conservation group WWF, which attempts to estimate the value of the ocean and proposes steps for its safeguarding.

Ocean conservation

• Trying to reduce the threats to ocean ecosystem and protect its biodiversity.





Where I'm from



Getting industry on board

- Potential benefits of ocean conservation for industry can be substantial
- Marine spatial planning: the Massachusetts example

Ocean resources

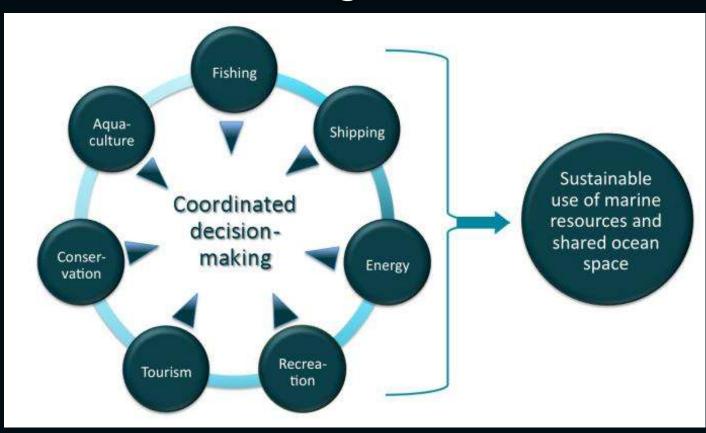
Offshore wind energy

Whale-Watching Commercial fishing

- Prevents more than US \$1 million in losses to the fishery and whalewatching sectors
- Generating \$10 million in extra value to the energy sector



How to achieve this? An integrated approach to ecosystem management



1. Speaking the same language

- No industry can grow indefinitely in a degraded environment, and no healthy environment can be maintained without the commitment of a responsible business community.
- Approaching the industry with ecological arguments is a mistake
- Ocean planning benefits the industry and its sustainability
 - Cost-benefit analysis
 - Maximising short-term benefits is unsustainable

The economic value of healthy ecosystems

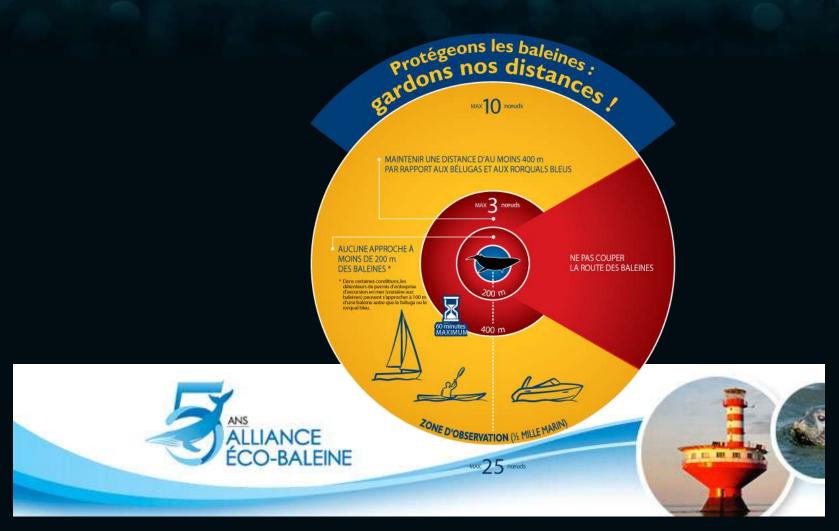


The economic value of healthy ecosystems



| ECOSYSTEM SERVICES | Coastal | | | | | | | | | Martne | | |
|------------------------------------|--------------------------|-------------|----------------------|------------|------|-----------------------|--------|-------------|-----------|------------------------------|----------------------------------|-----------------------------|
| | Estuaries and marshes | Mang over | Lapon and sait ponds | Intersidad | Refp | Rock and that much | undees | (cruit much | true that | Outar shekes edges signes | Samouns & nut-occan folges | Deep sea and cannol gree |
| Bodwarsity | x | x | × | x | ÷. | x | x | x | x | × | × | × |
| Provisioning services | | | | | | | | | | | | |
| Food | X . | x | x | × | × | x | × . | × . | | X | × | |
| Fibre, timber, fuel | XXX | X X X | x x x | | | | | | X | X X | | X |
| Medicines, other resources | x | x | x | | x | | | x | x | | | 100 |
| Regulating services | | | | | | | | 5.5 | | | | |
| Biological regulation | x | х | × X. | х | | ж | | х | | | | |
| Freshwater storage and retention | x | | x x | | | | | | | | | |
| Hydrological balance | x | | x | | | | | | | | | |
| Atmospheric and climate regulation | X | X | x x x | X | | X | X | х | X | × × | | X |
| Human disease control | X | x | X | X | | x | X | X | | | | |
| Waste processing | | x | X | | | | X | X | | | | |
| Flood/storm pretection | XXXX | X | x | - XXX | ×. | - X - | x | X | | | | |
| Emsion control | X | X | X | | | | X | X | | | | |
| Cultural services | | | | | | | | | | | | |
| Cultural and amenity | x | X | X | X | X | X | X | X | X | | | |
| Recreational | X | x | х | x | х | | | X | | | | |
| Astroito | x | | x | x | | | | ××××× | | | | |
| Education and research | × | x | | x | x | x | x | x | х | X | x | X |
| Supporting services | | | | | | | | | | | | |
| Biochemical | х | x | | | x | | | x | | | | |
| Nutrient cycling and fertility | X | x | X | x | x | X | | x x | X | X | X | X |

Whale-watching: profit vs sustainability



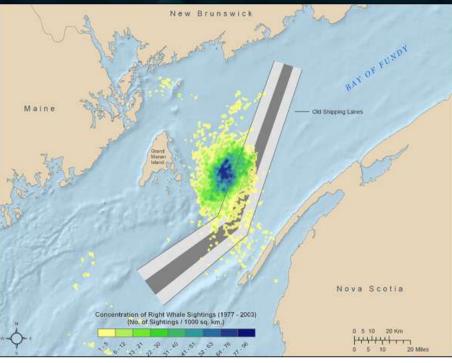
2. Don't battle with businesses

- Learn about the industries you want to engage & develop understanding of their main issues;
- Provide industries with background information;
- Make sure every interest is represented:
 - NGOs, governments, scientists, first nations, conservationists, and businesses
 - Try to see each other's perspective and language
- Give businesses public credits for the conservation efforts & compromises they make.

2. Don't battle with businesses

- Mistakes to avoid:
 - Consulting with business as an afterthought
 - Battling with businesses. You must first assume that businesses will want to minimize their impact and protect their image.
 - Not planning enough time to change commercial situations to allow for a different use of marine space (it takes years, not months)

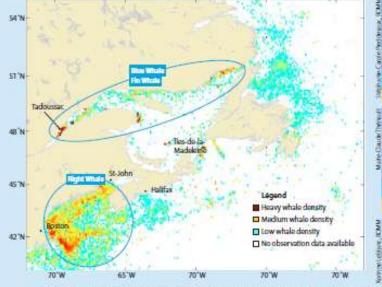
Bay of Fundy: Right whales and ships



Concentration of Right Whale Sightings and Old Bay of FundyShipping Lanes. Notice the overlap in the outbound lane.



Whales of the Northwest Atlantic Your Vigilance Makes all the Difference!



Blue Whale (p. 38) Endangered Fin Whale (p. 40) Special concern

Right Whale (p. 42)

Endangered

Overview of areas of 13 species of cetaceans that frequent the Northwest Atlantic between April and October.

Not suitable for navigation. For navigation purposes, please use the maps provided by the Canadian Hydrographic Service.

In all, 13 species of cetaceans frequent the waters of the Northwest Atlantic, of which 3 are particularly vulnerable to collisions due to their status as species at risk and their behaviors.

For more information on collisions between whales and ships, please refer to the guide entitled

All collisions with cetaceans must be reported to the appropriate marine mammal emergency network:

Québec: 1 877 722-5346

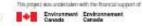
Newfoundiand and Labrador: 1 888 895-3003 Nova Scotia, New Brunswick, and Prince Edward Island : 1866 567-6277











Environment Environmement

Canadian Fisheries Research Network

Réseau canadien de recherche sur la pêche



Why reducing seabed impacts?













3. Engage the industry in designing ocean planning processes

- Develop common ground around the need and opportunity to improve the relevant data and science;
- Create a process to identify data needs
- Build a cooperative process for stakeholders to gather and share data and support independent science;
- Involve business in the earliest stages of the process.

- International, cross-sectoral industry leadership alliance on "Corporate Ocean Responsibility"
- Environmental certification program;
 - Voluntary, transparent and inclusive initiative that addresses key environmental issues;
 - 11 performance indicators. industries with background information;





Meet the industry in its own element



"If the fishers are having a coffee, you drink coffee with them!"

Education







"We protect what we love and we love what we know"

Thank you

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